

DCM-TSX DCMDF-OTCQX

November 8, 2022

Q3 2022

"I'm happy to report that the positive momentum in our business has continued, with strong third-quarter results. Revenue in the quarter was up +11.4% vs. last year, and year to date is up +15.1%. Our team's relentless focus on operational efficiencies, supply chain management, pricing and mix have delivered very positive gross margin and EBITDA improvements.

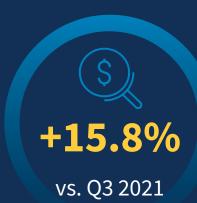
We remain focused on executing against our strategy of helping clients simplify their marketing and communication workflows while delivering a better and bigger business."

– Richard Kellam, CEO and President of DCM

Q3 2022 By the Numbers



\$63.4M



Gross Profit

\$19.9M







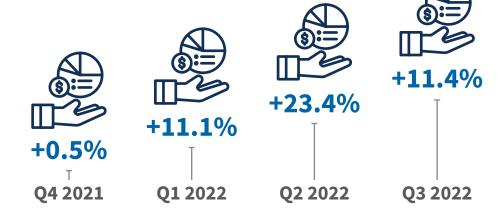


* EBITDA is a non-GAAP measure. For a reconciliation of EBITDA to Net Income, see DCM's MD&A filed on www.SEDAR.COM

Q3 2022 Highlights



Four straight quarters of year over year growth



Trailing Twelve Month Highlights



\$261.6M REVENUE +11.3% vs. 2021



50%GROSS MARGIN
+1.6% POINTS FROM
28.4% 2021



\$31.9M EBITDA +19.6% vs. 2021



\$8.4M NET INCOME +24.1% vs. 2021



**Net debt represents outstanding balance of credit facilities less cash and cash equivalents as at Sep 30, 2022.

Environmental, Social & Governance





