

# Q2 2023 Summary

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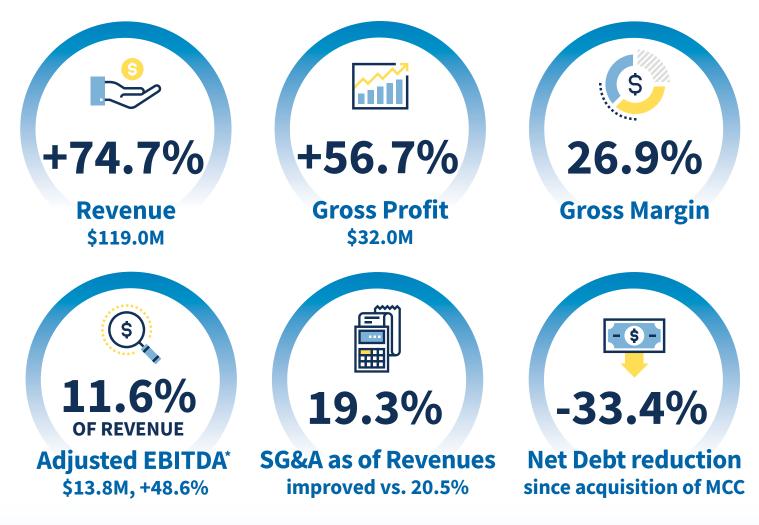
August 10, 2023

business, I'm pleased to report a highly successful second quarter and first half of 2023, highlighted by the completion of our acquisition of Moore Canada Corporation (MCC), strong performance across our combined business, and substantial progress in our post-merger integration activities.

As we continue with our focus on building a better and a bigger

- Richard Kellam, President & Chief Executive Officer

## Q2 2023 vs. Q2 2022 by the Numbers



\*Adjusted EBITDA is a non-GAAP measure. For a reconciliation of Adjusted EBITDA to Net Income, see DCM's MD&A filed on www.SEDAR.com

## Q2 2023 Highlights





<sup>TH</sup> consecutive quarter of year/year revenue growth



## MCC acquisition closed April 24, 2023





Exceeded our expectations; opportunity to enhance MCC margins a key element of deal logic



### Commenced planned initiatives to drive targeted \$25-\$30 million of annualized synergies

 Organization – \$4.2M of expected annualized savings from restructuring initiatives in quarter

 Operations – announced planned closure of Edmonton, Alberta and Fergus, Ontario plants

- Procurement
- Commercial collaboration

How are we better together?



Expanded Product Offerings



**Client Leadership** 



Superior Service





Execution Capabilities



Innovation



Speed to Market



Scale to Invest

Our People

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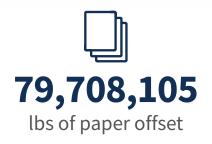
As a combined company, we are focused on delivering growth and efficiency across the business. We are very optimistic we will deliver on our revenue plan and of exceeding our targeted 5% annual revenue growth rate. We remain on track to achieve our targeted total annualized post-merger synergies in the range of \$25–\$30 million over the next 18–24 months.

- Richard Kellam

#### **Environmental, Social & Governance**



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Visit **ir.datacm.com** for more details on second quarter 2023 financial statements and MD&A August 10, 2023, including forward-looking statements, related risk factors, and non-IFRS measures. DCM's annual and interim filings are also available on **SEDAR.com**.