

#### Q1 2024 Summary



I am pleased to report on the continued progress of our business in the first quarter of 2024, following a transformative year in 2023 when we completed our acquisition of Moore Canada Corporation ("MCC") in April 2023 and made substantial progress in our post-acquisition integration.

Our focus in the first quarter and for the balance of the year is on delivering our post-acquisition integration commitments. We remain committed to achieving the strategic financial objectives we updated one year ago, targeting organic revenue growth of more than 5% per year and Adjusted EBITDA as a percentage of revenue of more than 14% over the next five years."

- Richard Kellam, President & Chief Executive Officer

#### DCM-TSX DCMDF-OTCQX

May 13, 2024

## Q1 2024 by the Numbers



\$129.3M

Revenue +69.9% vs. Q1 2023 \$37.3M
Gross Profit

+57.9% vs. Q1 2023



28.9%

Gross Margin of Revenue

vs. 31.1% last year



**19.6**%

SG&A as % of Revenues

vs. 18.1% in 2023



\$18.7M Adjusted EBITDA\*

+46.2% vs. Q1 2023



-46.1%

or -\$66.9M since acquisition of MCC

**Net Debt Reduction** 

\*Adjusted EBITDA is a non-GAAP measure. For a reconciliation of Adjusted EBITDA to Net Income, see DCM's MD&A filed on <a href="https://www.sedarplus.ca">www.sedarplus.ca</a>.

### Q1 2024 Highlights

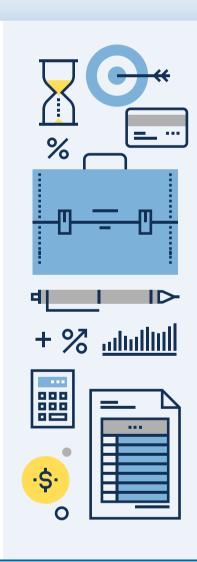
Integration initiatives progressing as planned – plant consolidation, system migration

Net debt down -46.1% since MCC acquisition close

Positive outlook for balance of year based on: order trends; new logos; operating performance; strategic revenue management

#### Accelerated capital investment

Synergies on track – **expecting \$30–35M within the next twelve months** 



# 2024 Priorities



Integration of MCC



Growth of business



improvement

**Gross profit** 



levels of free cash flow

**Generate higher** 

#### **Environmental, Social & Governance**





265,000 trees reforested in Q1 2024